

MAKE THE FUTURE

Today's actions shape tomorrow.

Being a partner in nation-building



4 National Artists

in 50 years of powering youth artistry in the Shell National Student Arts Competition



9 grandmasters

in 25 years of the Shell National Youth Active Chess Championship



165 scholars

in science and engineering supported under the Shell-PhilDev Scholarship Programme

Being a good neighbour



12 million

lives touched by PSFI in 35 years



200 houses

built for resettlement of Typhoon Sendong survivors in the GK-Shell Village in Brgy. Canitoan, Cagayan de Oro



83,000 seedlings

of indigenous trees planted in Mt. Banahaw in Quezon as part of the Carbon Sink Management Programme

Being a world-class investment case



100%

Euro IV (PH) compliant diesel and gasoline fuels



15

solar-powered retail stations in the Philippines



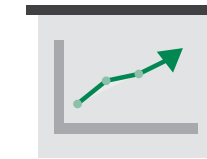
35%

female employees in Pilipinas Shell



up to 100%

of engine performance restored, with Shell V-Power Diesel with DYNAFLEX Technology



Financial Highlights

NET PROFIT

Php 10.4 billion

39% increase vs 2016

CASH FLOW FROM OPERATIONS

Php 10.9 billion

29% increase vs 2016

ROACE¹

27%

increased from 24% in 2016

GEARING RATIO²

18%

decreased from 27% in 2016

EBITDA (adjusted for COSA)³

Php 12.1 billion

19% increase vs 2016

DIVIDENDS

Php 8.3 billion

declared in March 2018 pertaining to 80% of audited net profit after tax in 2017

Details on these figures can be found in the footnotes at the bottom of page 20