

COVER SHEET

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S.E.C. Registration Number

P	I	L	I	P	I	N	A	S		S	H	E	L	L		P	E	T	R	O	L	E	U	M				
C	O	R	P	O	R	A	T	I	O	N																		

(Company's Full Name)

4	1	S	T		F	L	R	.		F	I	N	A	N	C	E		C	E	N	T	E	R	,		2	6	T	H
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G	L	O	B	A	L		C	I	T	Y	,	B	R	G	Y	.		F	O	R	T								
B	O	N	I	F	A	C	I	O	,	T	A	G	U	I	G		C	I	T	Y	,		M	E	T	R	O		
M	A	N	I	L	A					1	6	3	5																

(Business Address, No. Street City/Town/Province)

ATTY. ERWIN R. OROCIO

Contact Person

+63 2 499 4553

Company Telephone Number

1	2
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Month

3	1
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Day

Fiscal Year

17-C

FORM TYPE

0	5
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Month

0	3
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Day

2nd Tuesday of May
Annual Meeting

CERTIFICATE OF PERMIT TO OFFER SECURITIES FOR SALE DATED 14 OCTOBER 2016
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Secondary License Type, If Applicable

C	G	F	D
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Dept. Requiring this Doc.

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Amended Articles Number/Section

320

Total No. of Stockholders
(As of 28 February 2019)

Total Amount of Borrowings

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Domestic

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Foreign

To be accomplished by SEC Personnel concerned

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File Number

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LCU

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Document I. D.

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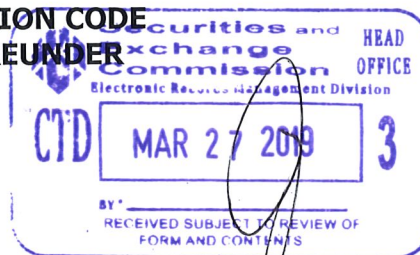
Cashier

STAMPS

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-C

CURRENT REPORT UNDER SECTION 17
OF THE SECURITIES REGULATION CODE
AND SRC RULE 17.2(c) THEREUNDER



1. 22 March 2019
Date of Report (Date of earliest event reported)
2. SEC Identification Number 14829 3. BIR Tax Identification No. 000-164-757
4. Pilipinas Shell Petroleum Corporation
Exact name of issuer as specified in its charter
5. Taguig City, Metro Manila, Philippines 6. (SEC Use Only)
Province, country or other jurisdiction of incorporation Industry Classification Code:
7. 41st Floor, The Finance Center, 26th Street corner 9th Avenue,
Bonifacio Global City, Brgy. Fort Bonifacio,
Taguig City, Metro Manila, 1635, Philippines 1635
Address of principal office Postal Code
8. (632) 4994001
Issuer's telephone number, including area code
9. Shell House, 156 Valero St., Salcedo Village, Brgy. Bel-Air, Makati City
Former name or former address, if changed since last report
10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

Title of Each Class

Number of Shares of Common Stock
Outstanding and Amount of Debt
Outstanding

Common Shares

1,613,444,202

11. Indicate the item numbers reported herein: **Item 9**

RE: Pilipinas Shell posts P5.1 billion earnings in a tough 2018 (Please refer to the attached)
SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: 22 March 2019


ELLIE CHRIS NAVARRA
Assistant Corporate Secretary



Pilipinas Shell posts P5.1 billion earnings in a tough 2018

Pilipinas Shell ended the year with P5.1 billion net income. Its marketing businesses delivered robust earnings notwithstanding aggressive competition and higher pump prices for the most part of 2018. The manufacturing segment recorded highest reliability in five years, but contribution to the integrated business was impacted by the sudden drop in crude prices in Q4 and depressed regional refining margins.

Strong corporate governance, cash generation, and capital discipline remain as Pilipinas Shell's key strengths. In 2018, the Company delivered P14.1 billion cash from operations, sufficient to cover its capital expenditure and dividend payments for the year. At yearend, return on average capital employed was at an industry-leading 15%, while gearing remained low at 17% underscoring the company's balance sheet strength.

Leveraging on its strong global brand and world-class fuels, its Retail business continues to be a key driver of the Company's earnings. Despite heightened competition, higher pump prices and record inflation in Q3, its premium fuel penetration remained strong at 26% while sales volume remained stable. Pilipinas Shell's 1,084 retail network remains the most efficient in the country. The Company opened 50 new sites in 2018, and is poised to add 50-70 new sites in strategic locations in 2019. These business milestones have been driven by Pilipinas Shell's strong commitment to continuously providing its loyal customers with smarter products and smarter infrastructure for clean and efficient transport while promoting sustainable mobility.

Meanwhile, its Non-fuels retailing business continues to deliver double-digit growth. Pilipinas Shell opened 75 new Shell Helix Oil Change+ and Helix Service Centers, above the 30-50 site plan. The Company also overdelivered on its convenience retailing expansion plans as it opened 33 new Select stores and 17 new deli2go stores, significantly higher than its 15-20 store expansion target. Pilipinas Shell continues to focus on customer centricity as it aims to address the evolving needs of its customers.

The commercial segment focused on growing volumes in the non-power sector through innovative offers. Commercial fuels and lubricants business enjoyed more favorable premium mix than previous year while securing key accounts. Pilipinas Shell enhanced its ability to support the country's Build-Build-Build infrastructure program as it started operations of the country's sole bitumen production facility last year.

Further, its Tabangao Refinery recorded its highest reliability performance in five years and was recognized as one of the top Shell refineries globally in terms of reliability. The Company plans to implement projects in the mid-term to enhance the refinery's crude flexibility, in response to the low refining margin environment in the region. In the Southern part of the country, the North Mindanao Import Facility continues to be a key enabler for the business. In 2018, it posted logistics savings higher than initial estimates.

Capital expenditure for 2018 reached the company's targeted P4.1 billion. Pilipinas Shell plans to increase its investment to around P6.0 billion to support expansion plans of the retail business and optimization projects in the manufacturing and supply segment in 2019.

These figures not only reflect Pilipinas Shell's commitment to power the economy but also to remain as the Filipino people's partner in nation-building through innovations and significant investments in the country.

"We acknowledge the achievements of our people in delivering on our priorities, despite the challenging year. We celebrated our 105th year in the country and are committed to be the Philippines' partner in nation-building for many more decades to come. Strong corporate governance, consistent strategy, and commitment to our core values give us the confidence to compete in a challenging business environment," says Cesar Romero, Pilipinas Shell President and CEO.

"Our strong cashflows have enabled us to deliver superior dividends to our investors since the IPO at levels that keep us among the highest dividend-yielding stocks listed in the Philippine Stock Exchange," Romero added.

Celebrating its 105 years in the country, Pilipinas Shell is conscious of its role in pushing the energy industry in the Philippines forward. This is how we make the future.

ENQUIRIES:

Ramon Del Rosario
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Vice President for External and Government Relations
Pilipinas Shell Petroleum Corporation